



A look back at 2020

Annual Report &
Accounts

Made With Hope

Empowering through education in rural Tanzania



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A message from our Chair and Founder

“2020...the year everything was a bit strange! The first 3 months of 2020 were incredibly exciting as we raised almost all of our annual fundraising target in just 3 months. However, once COVID hit in March almost everything dropped overnight.

We quickly reframed our goals for 2020 and had a large focus on preventing COVID spreading in our partner schools. We utilised Zoom and appealed to existing donors to install hand washing facilities and education at 5 partner schools in rural Arusha, Tanzania. It was amazing to see the care and support people had for the children at our projects when things were so awful here in the UK.

I am so thankful to all of our donors and volunteers who helped us get through such an uncertain time.”



Eleanor Riley
Founding Director

“I am extremely proud of the hard work all of our trustees, volunteers and NGO partners on the ground have put in during 2020. To pivot our project goals and deliver urgently needed handwashing stations across our partner schools was an amazing achievement.

A special thank you also has to go to all our donors for their continued support during these tough times and a specific mention to One Kind Act, who as a foundation have continued to generously support us and help us improve the education of hundreds of children.

We hope that in 2021 the vaccination programme will extend to Tanzania so we can visit again soon!”



Alexander Margolin
Chair

Mission statement

Made With Hope believes every child, especially girls, living in rural Tanzania should have access to a quality education to break the cycle of living in poverty. We empower these children through constructing or renovating schools, teacher training and resources, constructing toilets and providing access to clean water, hygiene and sanitation.

What we do

- **Provide sustainable educational facilities** in rural Tanzania including primary and secondary schools
- Use educational facilities as a base to **offer health and wellbeing projects** to support children in their ability to attend school consistently throughout the academic year
- Empower & partner with small local Tanzanian NGOs and communities that understand their needs and **create solutions together**
- Maintain a high level of **transparency** and uphold our strong values to develop and promote an ethical way of running a charity



Meet the team

Our trustees



Eleanor Riley
Founding Director



Alexander Margolin
Chair



Andrew Chow
Chartered Accountant
& Treasurer



Peter Collinson
Safeguarding expert



Dr Donna Sager
PhD Public Health



Unfortunately we had to furlough and then not renew Anna's (right) contract with MWH because of the pandemic. We had to go back to being a completely volunteer led organisation in the UK. We continued to support Hussein (right), our Community Development Worker in Tanzania to research and deliver our projects on the ground.

A few of our amazing volunteers

"I'm currently studying for a masters degree in International Development at the University of Manchester and when I came across MWH I thought it was a great opportunity to get involved in an organisation doing brilliant work, and to put what I am learning into practice"



Elena, Project Assistant

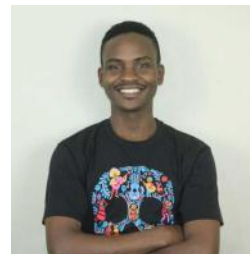


Jess and Eve were meant to be visiting Tanzania as part of our international volunteer programme in 2020 but COVID prevented that from happening. They did an amazing job at continuing to be a part of the running of the social media, website and blog here in the UK to help tell MWH's story.



Jess and Eve, Project Assistant

Our staff



Hussein
Community
Development Worker



Anna

Why we work in rural villages in Arusha, Tanzania

55
million

is the population
of Tanzania

34th

poorest country
in the world

42%

of children are
malnourished
(UNICEF)

67.9%

of the population live in
poverty with the vast
majority living in rural
regions (World Bank)

6%

increase in the number of
women and men completing
secondary school in 2016
(World Bank)

63

years old is the
average life
expectancy

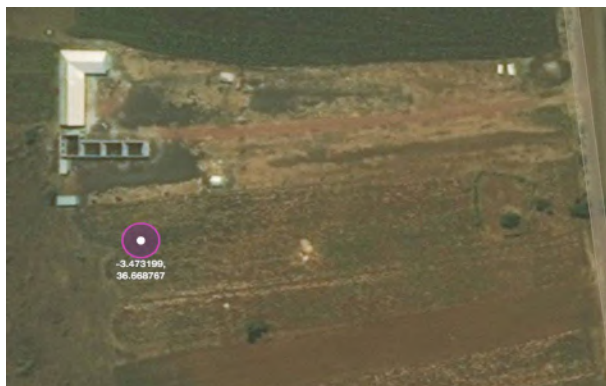




About the school communities we partner with

- No or limited access to clean water
- Children have to walk long distances to school
- School classrooms are very overcrowded - up to 100 students to 1 teacher
- Hygiene facilities and practices are poor
- There is no or limited support for girls who are menstruating
- Toilets are incredibly unsanitary, dangerous and not suitable for use
- Teachers are stressed with the poor learning environment
- Each school only receives £15 a month for maintenance

BUT...the school community is engaged and we work in collaboration to improve their school so their children are empowered to learn!



GPS Proof: Transformation of one of our partner school since we began work with CHETI in 2013. Left is from 2013, Right is from September 2019 (GPS Coordinates -3.473086,36.669025).



“Why do you work in Tanzania?”

A brief history

Established in 2013, Made With Hope is a small volunteer-led charity which exists to provide quality education to enable children to break the cycle of poverty.

With a desire to make the world a little bit fairer, our founder, at age 23 years old, visited Tanzania in 2013 to find a way to empower children living in very remote, isolated villages where life expectancy was low, income was less than \$2 a day, there was no public transport and poverty affected the vast majority. Investing in quality education was something that could make an impact to these children.

Our organisation was born in our founder’s spare bedroom and run by passionate volunteers. Only recently (Summer 2019) did we hire our first paid staff member to enable us to scale our work and make a greater impact.

Why we support children's education in Tanzania

- Education is proven to enable children to break the cycle of poverty
- Tanzania's Free Education For All policy in 2003 has made schools severely overcrowded. We have visited class sizes of 144 in one standard classroom
- There is not enough funding in central government to build enough classrooms, toilets or desks for the students
- Education quality is often very low because one teacher cannot teach so many students
- Girls are often stigmatised during menstruation and do not attend school
- 5 students have to share 1 textbook
- Disease from lack of sanitation is a huge factor in why children miss school
- If a child doesn't pass their exams at the end of Primary School first time, they will be not be able to attend Secondary School



Always working in partnership

We work alongside Tanzanian organisations, the Tanzanian government, Tanzanian schools and rural communities to identify schools in the greatest need of our support.

We have visited several schools with Tanzanian Government Education Officers and have formed partnerships with five communities/schools to work with.

To the right is Zuma, The Director of our delivery partner, and some students



Our values:
Collaboration



Although we focus on empowering children through education, we seek to work alongside communities and empower them too, by engaging them throughout our projects.

With any project, community members are engaged through several community workshops so we can explore the best solutions for their children, together. **We discuss and agree on a partnership** that will have the biggest impact. From our experience, working alongside the community encourages ownership of a project to ensure its sustainability.

We work alongside communities for several years to ensure projects are sustainable before we consider leaving that community.

How did we work with the community in 2020?

We utilize community participatory approach in the delivery of all projects.

We engage community members from very beginning of our projects to the end. Community members coming to discuss their contribution to project.

Community members are coming to support our handwashing project for free as part of their 10% contribution to the project.

Most of support is unskilled labour activities such as carrying cement and clearing the ground for building.

Celebration parties were held to open the school water sanitation and hygiene projects.

Hundreds of the community members and parents came to celebrate the project we had accomplished together.



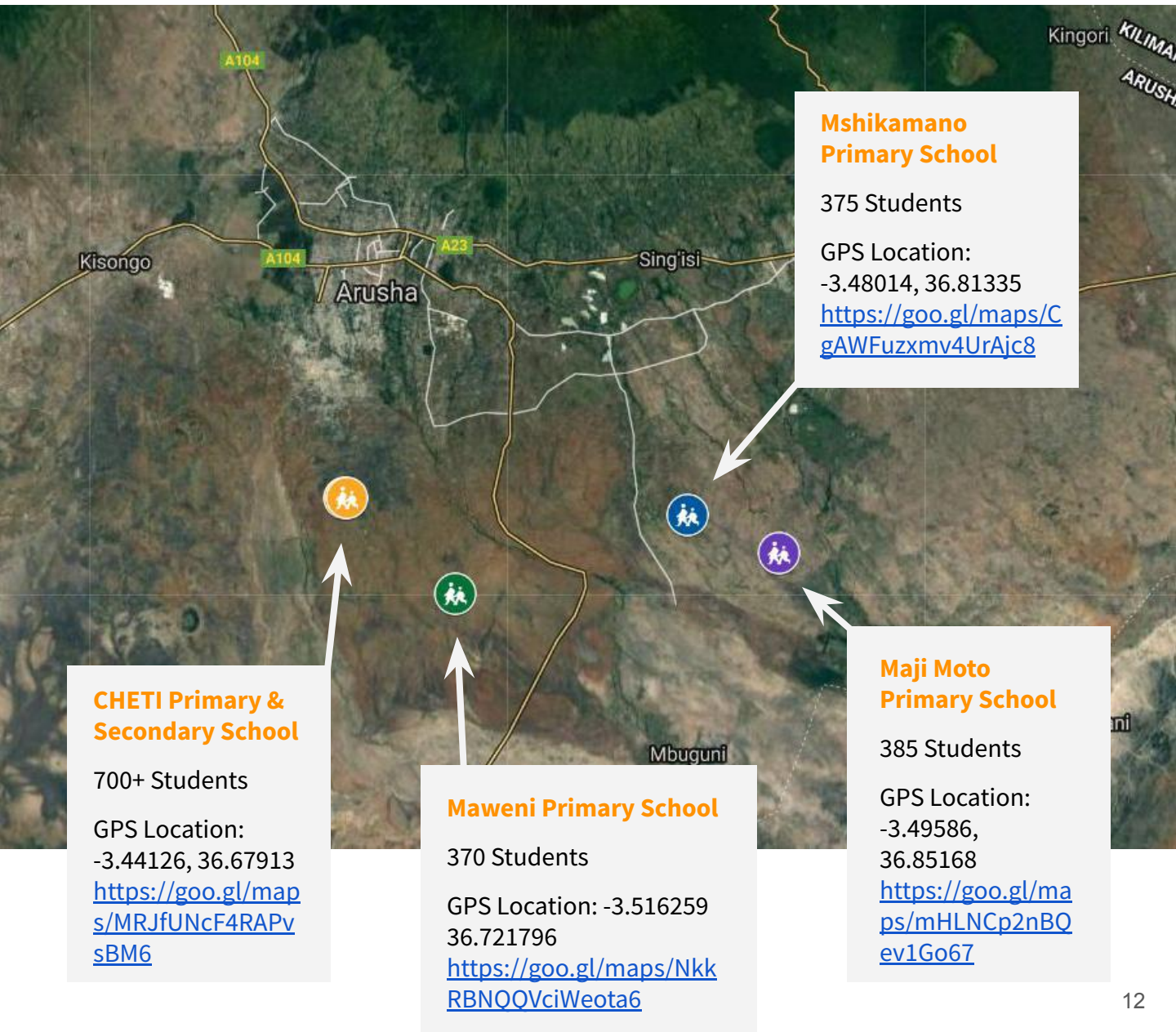
Locations of our partner schools

These 5 schools are where Made With Hope have identified a great need to support children's education.

We have formed partnerships with all of these communities and are working together to create sustainable projects that better the lives of the children in their impoverished village.

Transparency is so important to us.

We show exactly where your help is supporting.



Mshikamano Primary School

375 Students

GPS Location:

-3.48014, 36.81335

<https://goo.gl/maps/CgAWFuzxmv4UrAjc8>

CHETI Primary & Secondary School

700+ Students

GPS Location:

-3.44126, 36.67913

<https://goo.gl/maps/MRJfUNcF4RAPvsBM6>

Maweni Primary School

370 Students

GPS Location:

-3.516259

36.721796
<https://goo.gl/maps/NkkRBNOQVciWeota6>

Maji Moto Primary School

385 Students

GPS Location:

-3.49586,

36.85168

<https://goo.gl/maps/mHLNCp2nBOev1Go67>



Our Tanzanian partner on the ground

CHETI NGO, a registered charity in Tanzania, have been tackling poverty in their local rural communities since 1997. They've done this mainly through educating over 8,000 disadvantaged children.

CHETI are deeply embedded in the local community and highly regarded by the government which is just one of the reasons why our projects are so successful and sustainable. CHETI help to deliver the projects on the ground as they have such a good relationship with the communities. We speak every day and Made With Hope visit the projects twice a year to support monitoring and finding new projects.

Made With Hope utilises the fundraising opportunities we have access to here in the UK. Plus, we help design the projects and are responsible for monitoring and evaluation, helping to ensure the effectiveness of our collaborative projects.

CHETI Founder's story

"I grew up without my parents and missed out on love and care. Nobody cared about my education.

Most of my childhood was spent carrying grass for cattle and firewood from Kilimanjaro Mountain Forest to support my education. I studied very hard but the government school I went to was very bad. I was amongst 3 out of 100 students who passed my exams, even though the government school I went to was very poor quality.

I could not afford to go to university but I knew that education could change people's lives. I saw so many families living in poverty in the same way I did. I wanted to help children get out of poverty so in 1997 I opened my first school for 3 students in a room in my house that was made from mud"

"We work with Made With Hope because we have many similar objectives. Our cooperation makes our NGOs/charities stronger for we support each other in finding happiness to poor families."

Zuma Mtui, CHETI Founder & Director



Our programmes



Let Us Learn: Learning environments

Building and equipping whole schools or new classrooms. Providing resources.



Water Is Life: Clean water

Collecting rainwater and transporting water to rural villages.



Being Well: Health

Preventative and simple health solutions for students such as toilets, health workshops, hand washing.



Girl Empowerment: Education for girls

Supporting girls education and menstrual hygiene management.

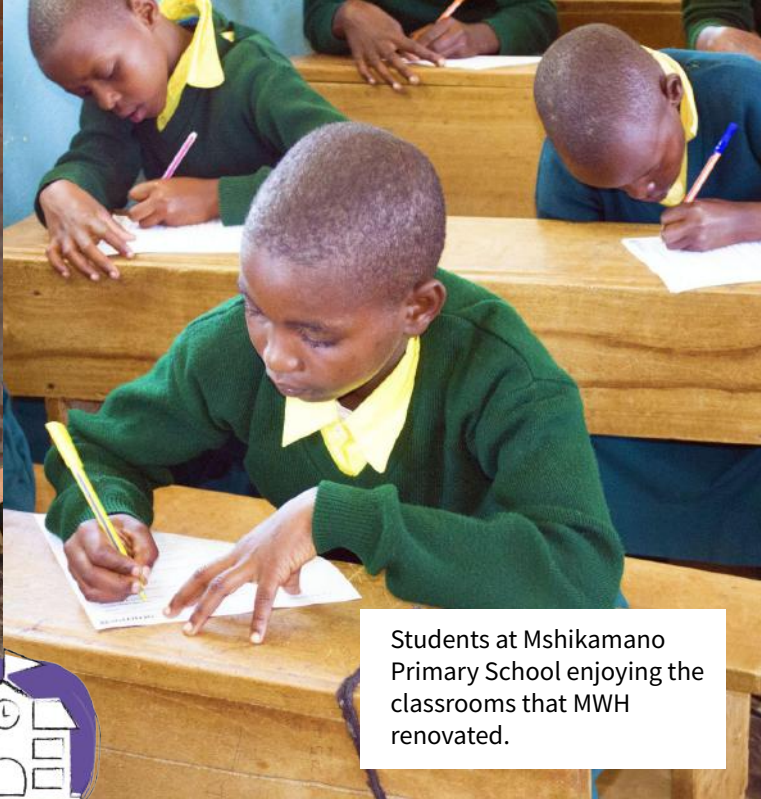
Our impact in 2020

- Renovated 2 classrooms at Mshikamano primary school to provide conducive learning environment that facilitates quality education for up to 316 children
- Constructed 5 hand washing stations in five government schools (Mshikamano, Mzimuni, Maweni, Marurani and Majimoto in Arusha region to aid in preventing the spread of COVID and other diseases.
- Water for over 1,600 children by installing 21 rainwater harvesting tanks in 3 schools (Mshikamano, Maweni and CHETI primary school in rural Arusha.
- Strengthened the relationship with Tanzania Government (Education department)
- Constructed 9 girls' friendly toilets and 1 changing room at Mshikamano primary school in rural Arusha.
- Created a strong relationship with 5 rural communities who volunteered to provide at least 10% of the labour for the construction projects at their local school.
- Formed a partnership with Femme International and worked together to empower 353 girls in 5 schools by implementing the Menstrual Hygiene Management as part of MWH's girl's empowerment project.





Classrooms before the renovation



Students at Mshikamano Primary School enjoying the classrooms that MWH renovated.



Mshikamano Primary School

Why was this project needed?

This project was needed due to the difficult teaching and learning environment in class.

All teachers said they found it stressful to teach in such a poor classrooms environment and students education is suffering (53 out of 56 students got a C/D in Standard 7 national exams).

“When it is raining students cannot hear me because there’s no ceiling. They get wet and cold as there’s no windows. This disrupts learning”
Teacher

Our solution

It is essential to provide a safe and comfortable learning environment with all of the basic resources students need to learn. MWH renovated 2 classrooms to make them safe, comfortable and engaging for 316 students.

After classroom renovation at Mshikamano primary schools the standard seven results improved in 2020, **the school jumped academically from number 30 in 2019 in the district to number 1 in 2020.**

Cost of project in Tsh 7,237,850

Highlights of
our 2020
impact

2

classrooms
renovated

2

teachers feeling
happier

316

children feeling
empowered



How will this project be sustainable?

This is long term partnership with Mshikamano Primary School. Made With Hope and our delivery partner will be visiting this school every 3 months to check on the maintenance of the school as well as implementing other projects. We established project committees which will be organizing budget for the project maintenance. This committee including the local government officials, teachers, parents, community members and students.



Before

After

Maweni, Mshikamano & Cheti Primary School

Why was this project needed?

The schools are located in a disadvantaged villages that is so remote, yet students are eager to learn.

This challenge was evidenced when we visited the schools in 2020. In the most cases, available water source they have is one tap that supplies water to school only twice in a week for only two hours. They also have a 2000L tank that is used to preserve water from the tap. With that being observed it was clear that the school has insufficient water that meets the daily needs of the students and school at large.

They also have a very local way of rainwater collection system (open well) which is used to collect water which is not healthy.

Our solution

The proposed project intended to address the water shortage problem at Maweni, Mshikamano and Cheti Primary School. Also, the lack of water storage system to use during the long dry season.

MWH's rain water harvesting project focused on improvement of water supply. In this regard, the project enhanced the provision of clean, safe drinking water, better hygiene for students', safeguard water storage and improved health.

Cost of project in Tsh 35,161,000



Highlights of
our 2020
impact

3

schools

21

rainwater tanks
= 105k litres harvested

1,600+

students with
clean water



The community helped install the tanks for their local schools

How will this project be sustainable?

To insure the sustainability of the project, we established project committee to take care of the project. This committee includes, government officials, teachers, parents and students, this group represent the whole community members in making the project sustainable.



Why was this project needed?

Tanzania has many confirmed cases of Coronavirus and it is still uncertain how much the country has been affected by this virus because of poor testing facilities and health awareness.

Now more than ever hand hygiene is extremely important but it was very difficult for students at our partner schools to wash their hands because there weren't any sinks and there were often no soap. This was leading to the spread of germs and illness, leading to **absence from school and ill health**. This affected grades, and was a reason that students couldn't progress to secondary school. Under normal circumstances, illnesses like diarrhea and typhoid was a big problem.



Our Solution

To tackle the hygiene and COVID challenge, we constructed 5 hand washing stations in our 5 partner schools: The project enabling students to wash their hands regular by using soap to protect them from diseases.

We utilized the educational entertainment approach which uses games, sports, role play and other entertainment to keep the students engaged when delivering the message to students on the importance of washing hands. In order to deliver the project, we used volunteers that were responsible for preparing and delivering the SWASH sessions and raising hygiene awareness for 4 weeks.



Cost of project in Tsh 31,086,350

Highlights of
our 2020
impact

5

hand washing
stations
constructed

5

hand washing
education
programmes
delivered

2,215

children benefiting
from improved
sanitation



How will this project be sustainable?

In order to make the project sustainable, we established project committee to take care of the project. This committee includes, government officials, teachers, parents and students, this group represent the whole community members in making the project sustainable. Alongside the establishment of committee, we established SWASH clubs at schools to support the continuation of the hand washing practises. We created SWASH champions who will act as an examples to the fellow students.



Why was this project needed?

In Tanzania, girls across rural areas face multiple challenges to a healthy means of menstrual hygiene management (MHM).

These range from inadequate preparation prior to menstruation, a lack of basic knowledge on MHM, stigmatisation of menstruating girls and young women, a lack of pain relief to manage menstrual cramps, inappropriate facilities for disposal of used sanitary wear and limited access to water, sanitation and hygiene (WASH) services needed to keep healthy and safe during menstruation including private spaces. Outdated sexual education classes only exacerbate these issues, as the syllabus includes only the bare minimum biological processes, and does not encourage girls and boys to ask questions and help one another.



Our solution

It's essential to ensure that girls are able to attend school all year round and that they can manage their period comfortably and safely whilst at school so it does not interrupt their education and make them feel stigmatised.

Partnership with Femme International

Since 2020, Made With Hope (MWH) have been partnering with Femme International in delivering of MHM education and products distributions. Together, this project empowered 353 young girls in 5 government schools. This partnership has been successful and gave out voice and confidence to young girls in rural Arusha.



Cost of project in Tsh 10,001,600



Highlights of
our 2020
impact

5

teachers
trained

353

reusable sanitary
wear provided

353

girls benefiting from
menstrual hygiene
management
education



How will this project be sustainable?

We established MHM clubs that will be implementing the knowledge sharing activities among students. We also trained teachers so they can train students about MHM matters while project phased out.



femme
INTERNATIONAL

Why was this project needed?

At Mshikamano primary school, we witnessed a lack of safe, clean water and period-friendly toilets.

Toilet facilities are in extremely poor condition. **No cubicles had locks, and often no doors**, therefore girls found it difficult to privately and hygienically manage their period whilst at school. School and families also lack the means to purchase sanitary products for the girls, often lead to dirty rags being used instead. This created health and hygiene concerns, especially if these rags are being re-used but no education is provided on how to wash products safely and dry them correctly. As a result of these challenges, girls often skipped school during their menses which lead to **around 30 to 40 school days missed each year**. This absenteeism was a big issue, and often caused girls to fall behind in class, not allowing them to reach their full potential.



Our solution

The 2010 School WASH Guideline and the 2012-2017 National School WASH Strategy have included menstrual hygiene management.

It involves a learning component as well as elements affected by the school environment and infrastructure. These include access to menstrual hygiene materials, **latrines and places to change**, safe water and sanitation, and good hygiene practices like hand washing with soap. Without these, the school environment is unhealthy, gender discriminatory and inadequate. This suggests that, without proper MHM facilities, female pupils are unable to reach their full potential in regards to school performance. In 2020, we managed to construct 9 toilets and 1 changing room at Mshikamano primary school to support young girls with menstruation management while they are at school.



Cost of project in Tsh 29,930,000

Highlights of
our 2020
impact

10

toilet cubicles
constructed

85%

increase in girls
attendance

168

girls benefiting from
improved sanitation



How will this project be sustainable?

We work in partnership with the government and community members at large to insure the project is sustainable and benefits young girls at Mshikamano primary school. We also, established the project committee to look after the project. This project is going alongside the MHM education which provide a chance to young girls on how they can take care of the project.



Our values

Purpose

We have an awareness and social conscience that millions of people live in extreme poverty through no fault of their own and we desire to take action as global citizens.

Empower

We know that education is a fundamental way to empower a child to break the cycle of living in extreme poverty.

Collaborative

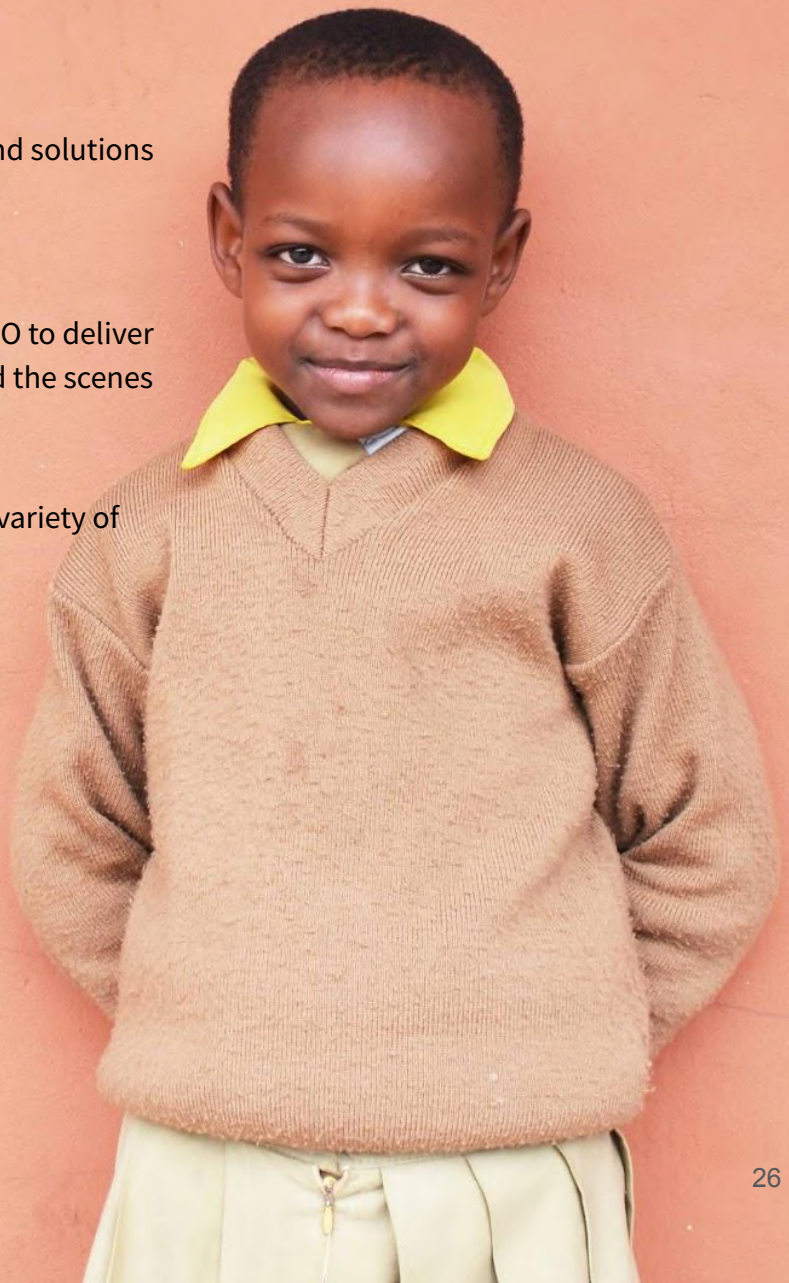
We do this through collaborating with local Tanzanian NGOs to address the specific educational needs of children in their community.


Transparency

We see it as a fundamental right that every supporter knows exactly where every penny of their money is spent.

Why we're different

- **Transparency**
We believe in transparency so much that we publish our mistakes online
- **Quality over quantity**
We focus on quality of education as opposed to quantity
- **Finding solutions together**
We listen to the community & find solutions together
- **Partnership**
We partner with a Tanzanian NGO to deliver the projects & we remain behind the scenes
- **Volunteer led**
We are led by volunteers with a variety of diverse skills





“Public trust in charities is going down. The main reason for this is lack of transparency.”
(Charity Commission report, 2018)

How we approach transparency

One of Made With Hope’s first ever aims was to create an organisation where people felt like they knew where their money was going.

When we first started, we struggled to understand why charities seemed so shiny and perfect. No one was talking about their mistakes or lessons learned. We knew this didn’t add up because the public were struggling to trust charities and news stories would appear about charity’s mistakes.

Here is how we’re tackling this issue.

- We clearly publish our mistakes and lessons learned on our website. [Visit our page on transparency](#)
- We frequently share our receipts online
- We invite supporters to challenge our transparency
- We show how we spend donors money in detail that is reader friendly (aka you don’t have to be an accountant to understand it)

Behind the scenes



It's not always easy to see what a charity is doing to improve their organisation so that can continue to work towards achieving their mission and be a strong, sustainable organisation. As part of our **transparency** aims we're sharing things we've been doing this year that are helping to improve our charity.

Learning from others in the sector

We are thankful to many other small charities in the UK who offer advice to one another. The Facebook group 'Small International Development Charities' is a source of so much support and advice and has been an integral part in our development in many areas, from fundraising and finance to strategic planning and compliance.



Investing in our partner in Tanzania: CHETI NGO

Our projects have been so successful because we've worked with a small Tanzanian charity that shares our mission. However, as the demand for our projects and our ambitions increased, we inevitably put more pressure on CHETI NGO. To ensure we achieved our mission we funded a Community Development Worker for Made With Hope and CHETI's collaboration who is helping to deliver our ever growing number of projects on the ground.

Diversifying our income

We had lots of plans to diversify our income in 2020. However since COVID hit we had to cancel all of our planned events, international volunteers and try and focus on digital fundraising such as Zoom quizzes, funding proposals and online appeals.

We will continue to do this throughout 2021 until the fundraising climate has calmed down a little. We are aware that this is a very saturated market and can be difficult for a small charity to be heard but we will be trying our best with what is available in these strange times.

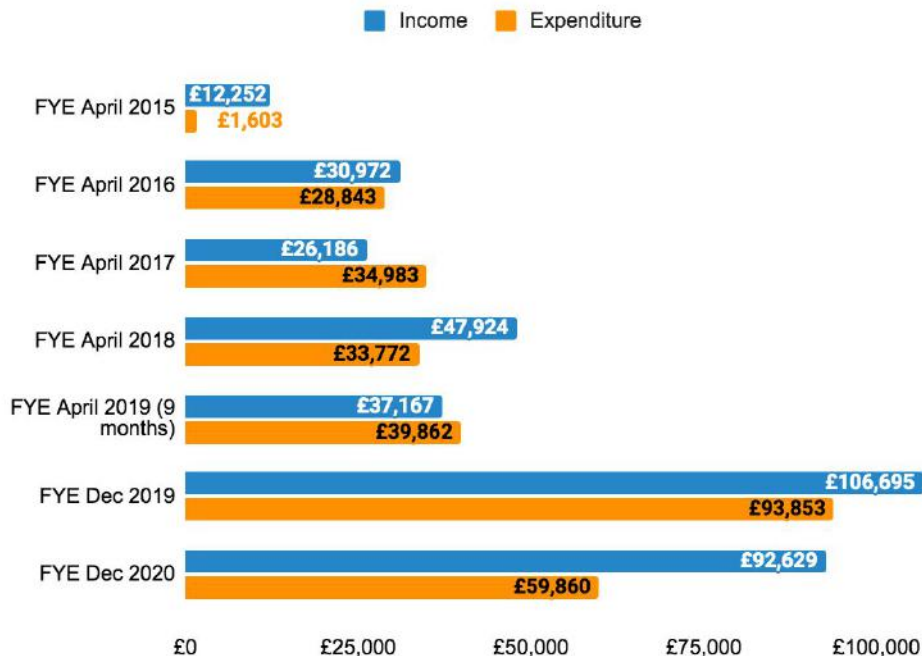
Operational changes

It was a tough year for us operationally. We had to furlough our only paid staff member to then not renew her contract due to lack of funding and our Director went on maternity leave in October. Some of our Trustees resigned due to other commitments in these uncertain times but still remain advisors to the charity. Our Chair took on a lot more responsibility and helped to run the charity, bring in donations and manage our existing volunteers.

We have had to scale back on quite a few projects and plans but we have taken this time to reflect on our goals and achievements and are thankful that the charity is in a very healthy state. We are confident that in 2021 we will be able to gain some normality back for MWH and continue our success in rural Tanzania.

Income and expenditure

A glance at us since we began



Income

Our fundraising in 2020 was not what we planned. Due to COVID 19 we had to cancel many events, we were unable to apply for certain grants as they closed or delayed their application openings and our international volunteer programme had to be cancelled.

We had to turn to online fundraising which is not our strength and we found that it was so saturated with larger charities that we struggled to get noticed. We launched a few online campaigns, did an online pub quiz for 3 months and appealed to existing donors which helped our fundraising.

We are extremely thankful to our new and existing donors during this time as we know the climate was so uncertain that it was a scary time to part with disposable income.

Expenditure

Our spending slightly decreased during 2020 because our team on the ground were isolating a lot during the beginning of COVID. Plus, the schools in Tanzania closed for around 3 months so we were unable to deliver some of our projects until later in the year.

If you would like to learn more about our work or support us in any way, please visit www.madewithhope.org



Made With Hope
Registered Charity No. 1160638
Beehive Lofts, Beehive Mill Floor 5,
Jersey Street, Manchester, M4 6JG
contact@madewithhope.org
www.madewithhope.org
+447590840496

COMPANY REGISTRATION NUMBER 08998590

MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE
FINANCIAL STATEMENTS
FOR THE YEAR ENDED
31ST DECEMBER 2020

CHARITY NUMBER 1160638

MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE
COMPANY REGISTRATION NUMBER 8998590

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020

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MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE
COMPANY REGISTRATION NUMBER 8998590

FINANCIAL STATEMENTS
MEMBERS OF THE BOARD, SENIOR STAFF AND PROFESSIONAL ADVISERS

The board of trustees

A Margolin - Chair
EH Teeling
P J Collinson
Dr D Sager - Secretary (Resigned 09/10/2020)
A Chow - Treasurer (Resigned 09/10/2020_
D M Super (Resigned 20/10/2020)

Registered office

2 Oakfield Road
Manchester
M20 6XA

Independent Examiner

Julie Maxwell MICB
11 Edith Street
Jarrow
NE32 5HS

Bankers

The Co-operative Bank
PO BOX250
Skelmersdale
WN86WT

MADE WITH HOPE
COMPANY REGISTRATION NUMBER 08998590

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020

TRUSTEES ANNUAL REPORT

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report and the financial statements of the charity for the year ended 31st December 2019. The Trustees have adopted the provisions of Accounting and reporting by Charities: Statement of Recommended practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

GOVERNING DOCUMENT

Made With Hope Limited is a charitable company limited by guarantee incorporated on 15th April 2014 and registered as a charity on 25th February 2015. The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association.

AIMS AND OBJECTIVES

Made With Hope believes every child, especially girls, living in rural Tanzania should have access to quality education to break the cycle of living in poverty. We empower these children through constructing or renovating schools, teacher training and resources, constructing toilets and providing access to clean water, hygiene and sanitation.

We aim to

- Partner with communities and their schools to address the issues their children face when trying to get a quality education
- Provide sustainable educational facilities in rural Tanzania including primary and secondary schools.
- Use educational facilities as a base to offer health and wellbeing projects to support children in their ability to attend school consistently throughout the academic year
- Empower small local Tanzanian NGOs that understand their communities needs and enable them to create solutions to the problems they see.
- Maintain a high level of transparency and uphold our strong values to develop and promote an ethical way of running a charity.

About the school communities we partner with

- No or limited access to clean water
- Children have to walk long distances to school
- School classrooms are very overcrowded - up to 100 students to 1 teacher
- Hygiene facilities and practices are poor
- There is no or limited support for girls who are menstruating
- Toilets are incredibly unsanitary, dangerous and not suitable for use
- Teachers are stressed with the poor learning environment
- Each school only receives £15 a month for maintenance

BUT...the school community is engaged and we work in collaboration to improve their school so their children are empowered to learn!

**MADE WITH HOPE
COMPANY REGISTRATION NUMBER 08998590**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020**

AIMS AND OBJECTIVES (CONT)

Always working in partnership

We are working alongside Tanzanian organisations, the Tanzania n government, Tanzanian schools and rural communities to identify schools in the greatest need of our support. We have visited several schools with Tanzanian Government Education Officers and have f01med partnerships with five communities/schools to work with.

Although we focus on empowering children through education, we seek to work alongside communities and empower them too, by engaging them throughout our projects. With any project, community members are engaged through several community workshops so we can explore the best solutions for their children, together. We discuss and agree on a partnership that will have the biggest impact. From our experience, working alongside the community encourages ownership of a project to ensure its sustainability.

We work alongside communities for several years to ensure projects are sustainable before we consider leaving that community.

Our Delivery Partner

We work in partnership with local people who truly understand their community's needs. Since 2013 we have successfully collaborated with CHETI, a small Tanzanian NGO (Non-Government Organisation), who have been providing quality education to 8,000+ children in rural communities since 1997. CHETI are deeply embedded in the local community and highly regarded by the government which is just one of the reasons why our projects are so successful and sustainable. CHETI help to deliver the projects on the ground as they have such a good relationship with the communities. We speak every day and Made With Hope visit the projects twice a year to support monitoring and finding new projects.

" I started CHETI NGO in order to reach and help more poor people in Tanzania in eradicating poverty through education. I work with Made With Hope for CHETI NGO and Made With Hope do have many similar objectives. Our cooperation makes the NGOs stronger for we support each other in finding happiness to poor families. CHETI NGOs has grown so much for it is not working alone, there are NGOs like Made With Hope which work kindly with it." Zuma, Director of CHETI NGO

Our Values

- Collaborative: We do this through collaborating with local Tanzanian NGOs to address the specific educational needs of children in their community.
- Transparency: We see it as a fundamental right that every supporter knows exactly where every penny of their money is spent. *
- Empower: We know that education is a fundamental way to empower a child to break the cycle of living in extreme poverty.
- Purpose: We have an awareness and social conscience that millions of people live in extreme poverty through no fault of their own and we desire to take action as global citizens.

Dedicated to Transparency.

Public trust in charities is going down. The main reason for this is lack of transparency. (Charity Commission report, 2018)

One of Made With Hope's first ever aims was to create an organisation where people felt like they knew where their money was going. When we first started, we struggled to understand why charities seemed so shiny and perfect. No one was talking about their mistakes or lessons learned. We knew this didn't add up because the public were struggling to trust charities and news stories would appear about charities mistakes. Here is how we're tackling this issue.

- We clearly publish our mistakes and lessons learned on our website. See our Transparency web page.
- We frequently share our receipts online
- We invite supporters to challenge our transparency
- We show how we spend donors' money in detail that is reader friendly

MADE WITH HOPE
COMPANY REGISTRATION NUMBER 08998590

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020

TRUSTEES

Any person can be admitted as a trustee of the charity providing all other trustees give their approval.

REVIEW OF DEVELOPMENTS, ACTIVITIES AND ACHIEVEMENTS

Our impact in 2020

- Renovated 2 classrooms at Mshikamano primary school to provide conducive learning environment that facilitates quality education for 110 children
- Constructed 5 hand washing stations in five government schools (Mshikamano, Mzimuni, Maweni, Marurani and Majimoto in Arusha region to aid in preventing the spread of COVID and other diseases.
- Water for over 1,600 children by installing 21 rainwater harvesting tanks in 3 schools (Mshikamano, Maweni and CHETI primary school in rural Arusha.
- Formed a partnership with Femme International and worked together to empower 353 girls in 5 schools by implementing the Menstrual Hygiene Management as part of MWH's girl's empowerment project.
- Constructed 9 girls' friendly toilets and 1 changing room at Mshikamano primary school in rural Arusha.
- Strengthened the relationship with Tanzania Government (Education department)
- Created a strong relationship with 5 rural communities who volunteered to provide at least 10% of the labour for the construction projects at their local school.

Our goals for 2021

- Construct 4 new classrooms, installation of 8 water tanks and connect rainwater harvesting system and construction of girl's friendly toilet with 10 cubicles and 1 changing room at Marurani primary school to provide quality education to 416 children.
- Install 8 water tanks at Mzimuni primary school to increase access to clean and safe water for over 626 children.
- Add 4 more water tanks at Maweni primary school to increase the amount of water preserved by school.
- Add 4 more government schools on the list of our partner schools to implement our school water, sanitation and hygiene project (SWASH) for more than 1000 children.
- By 2021, we will strengthen our partnership with the Tanzanian government to make sure all projects we deliver have permits from the government and reserve enough support from them.
- Partner with more local organizations in Tanzania to smoothen the delivery of our programs.
- Increase our Menstrual Hygiene Management programme in our partner schools to help hundreds more girls stay in school when they're on their period.

Fundraising and Operational Highlights

We started 2020 off well and had raised substantial amounts of funding through Trusts and Foundations and donations. In late March, COVID was becoming a pandemic in the UK and our fundraising almost ceased overnight; individuals were nervous to spend their money in case they lost their job, and a lot of Trusts and Foundations diverted their attention to UK causes. Our planned events had to be cancelled and we were unsure if we were going to survive as an organisation, like many other charities.

It was a tough year for us operationally. We had to furlough our only paid staff member to then not renew her contract due to lack of funding and our Director went on maternity leave in October. Some of our Trustees resigned due to other commitments in these uncertain times but still remain advisors to the charity. Our Chair took on a lot more responsibility and helped to run the charity, bring in donations and manage our existing volunteers.

We have had to scale back on quite a few projects and plans but we have taken this time to reflect on our goals and achievements and are thankful that the charity is in a very healthy state. We are confident that in 2021 we will be able to gain some normality back for MWH and continue our success in rural Tanzania.

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020

PUBLIC BENEFIT INFORMATION

The company continues to support the poor communities in Tanzania.

FINANCIAL REVIEW

The full results for the period and the charity's financial position are shown in the attached financial statements and the adequacy of the reserves is set out below.

RISK

As a relatively new charity we are seeking professional pro bono help regarding organisation development, corporate and trust and foundations fundraising to ensure we comply with the Charity Commission and our projects are sustainable. The Trustees have a duty to identify and review the risks to which the charity is exposed. The trustees also maintain a risk register which is updated regularly.

RESERVES POLICY

The charity endeavors to maintain its unrestricted reserves at a level sufficient to cover its out goings for six months and to close the charity down or wind it up if needed.

TRUSTEES' RESPONSIBILITIES

The Trustees (who are also the directors of Made With Hope Limited) for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company at the end of the year and of the incoming resources and application of resources for the year then ended.

In preparing those financial statements, the trustees are required to: -

- select suitable accounting policies and then apply them consistently.
- make judgements and estimates that are reasonable and prudent.
- Observe the methods and principals in the Charities SORP.
- state whether applicable accounting standards and statements of recommended practice have been followed, subject to any material departures disclosed in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue its activities.

The trustees are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the charity, and enable them to ensure that the financial statements comply with the Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud or other irregularities.

Signed on behalf of the charity's trustees:



Alexandra Margolin

Chairman

Date: 30/09/2021

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020

**INDEPENDENT EXAMINER'S REPORT TO THE TRUSTEES OF MADE WITH HOPE
FOR THE YEAR ENDED 31ST DECEMBER 2020**

I report on the accounts of the company for the year ended 31st December 2020, which are set out on pages 9 to 16.

Respective responsibilities of trustees and examiner. The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts. The trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

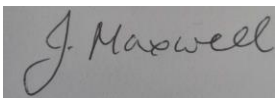
- examine the accounts under section 145 of the 2011 Act.
- to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act: and
- to state whether matters have come to my attention.

Basis of independent examiner's report. My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

Independent examiner's statement I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe: -

1. Accounting records were not kept in respect of the company as required by Section 386 of the 2006 Act: or
2. the accounts do not accord with those records: or
3. the accounts do not comply with the accounting requirement of Section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination: or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities (applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and republic of Ireland (FRS102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in the report in order to enable a proper understanding of the accounts to be reached.

Signed 	Date 30/09/2021
Julie Maxwell 11 Edith Street Jarrow NE32 5HS	

**MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE**

**MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE
COMPANY REGISTRATION NUMBER 8998590**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020**

STATEMENT OF FINANCIAL ACTIVITIES

	Notes	Restricted Funds £	Unrestricted Funds £	Total 2020 £	Total 2019 £
Income					
Donations and Legacies	2	48,921	43,634	92,556	103,495
Charitable Activities	3		40	40	3,193
Bank Interest			33	33	7
Total Income		48,921	43,707	92,629	106,695
Expenditure					
Raising Funds					4,415
Charitable Activities	5	37,606	22,253	59,860	89,438
Net Income and Expenditure Before Transfers					
		11,315	21,453	32,770	12,842
Gross Transfers between Funds				0	
Net Movement of Funds		11,315	21,453	32,770	12,842
Fund Balances at 01/04/2019		2,082	28,188	30,270	19,863
Fund Balances at 31/03/2020		13,397	49,643	63,040	32,705

The statement of financial activities includes all gains and losses in the year.
All incoming resources and resources expended derive from continuing activities.

**MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE
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**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020**

Statement of Financial Position

	Notes	2020		2019	
		£	£	£	£
Fixed assets					
Tangible assets			0		222
Current assets					
Debtors				1,373	
Cash at bank and in hand		63,040		32,441	
		<u>63,040</u>		<u>33,814</u>	
Creditors: amounts falling due within one year					
				<u>1,331</u>	
Net current assets			<u>63,040</u>		<u>32,483</u>
Total assets less current liabilities			<u>63,040</u>		<u>32,705</u>
Income funds					
Restricted funds			13,397		2,082
Unrestricted funds			<u>49,643</u>		<u>30623</u>
			<u>63,040</u>		<u>32,705</u>

For the year ended 31st December 2020 the charitable company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The trustees acknowledge their responsibilities for

- ensuring that the charitable company keeps accounting records that comply with Section 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and its surplus or deficit for each financial year in accordance with the requirement of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company.

These accounts have been prepared and delivered in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to charitable small companies.

These financial statements were approved by the members of the board of trustees on 30/09/2021 and are

signed on their behalf by Alexandra Margolin (Chair) Signed ..  ..

The notes on pages 10 to 15 form part of these accounts

MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE
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FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020

NOTES TO THE FINANCIAL STATEMENTS

1. ACCOUNTING POLICIES

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows: -

Basis of preparation

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing accounts in accordance with Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2019) - (Charities SORP (FRS I02)), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) and the Companies Act 2006.

Financial reporting standard 102 - reduced disclosure exemptions

The charity has taken exemption from preparing a cash flow statement under the charities SORP (FRS102 Update Bulletin I issued on 2 February 2016, as the charity constitutes a small charity.

Income and Endowments

Donations and similar incoming resources are included in the period in which they are receivable, which is when the charity becomes entitled to the resource.

Investment income

Investment income is accounted for in the period in which the charity is entitled to receipt.

Expenditure

Expenditure is recognised on an accruals basis as a liability is incurred.

Costs of raising funds comprise those costs directly attributable to raising funds for the charity.

Expenditure on charitable activities comprises those costs incurred by the charity in the delivery of its activities and services to enable the charity to meet its charitable aims and objectives. It includes both costs that can be allocated directly to such activities and those of an indirect nature necessary to support them.

Support costs have been calculated based on the payments made from the operational bank account which is separate from the public donations bank account.

Fund accounting

Unrestricted funds are donations and other incoming resources receivable or generated for the objects of the charity without further specified purpose and are available as general funds.

Designated funds are unrestricted funds earmarked by the trustees for particular purposes. Restricted funds are to be used for specific purposes as laid down by the donor.

Fixed assets

All fixed assets are initially recorded at cost. Assets with a value of less than £200 are not capitalised.

Taxation

The company is a registered charity and as such is exempt from Income Tax and Corporation Tax under the provision of the Income and Corporation Taxes Act 1988.

FINANCIAL STATEMENTS
 FOR THE YEAR ENDED 31ST DECEMBER 2020

NOTES TO THE FINANCIAL STATEMENTS

2. Income

	Restricted Funds	Unrestricted Funds	Total	Total 2020	Total 2019
	£	£		£	£
Donations and Legacies					
Web donations		15,586		15,586	4,157
Donations and Legacies		11,452		11,452	15,513
Let us Learn Secondary School Building				0	40,405
Sponsor a Child	6,141			6,141	4,222
Gift Aid		6,492		6,492	3,168
Easy Fundraising		105		105	99
Donations from Corporate Bodies		10,000		10,000	10,800
One Kind Act Classrooms	27,280			27,280	
Mshikamano Toilets	10,500			10,500	
Trusts and Foundations	5,000			5,000	
Donations to Girl Empowerment				0	5,583
Donations to Light up				0	250
Donations to Water is Life				0	19,298
Other Trading Activities					
Fundraising		40		40	3,193
Investment Income					
Bank Interest		33		33	7
	<u>48,921</u>	<u>43,707</u>		<u>92,628</u>	<u>106,695</u>

FINANCIAL STATEMENTS
 FOR THE YEAR ENDED 31ST DECEMBER 2020

NOTES TO THE FINANCIAL STATEMENTS

3. Expenditure

	Restricted Funds	Unrestricted Funds	Total	Total
	£	£	2020 £	2019 £
Cost of Fundraising		61	61	4,415
			0	
			0	
Charitable Activities			0	
Project Delivery Grants	9,271		9,271	69,285
One Kind Act Classrooms	13,977		13,977	
Mshikamano Toilets	10,465		10,465	
Handwashing Project	1,895		1,895	
Sustainability		9,839	9,839	4,028
Travel and Accommodation	795		795	
Payroll			0	1,613
Wages and Salaries	1,203	8,042	9,245	7,909
Website /IT		521	521	195
Office Costs		3,090	3,090	1,112
Examiners Report				
Professional Fees		700	700	879
Depreciation			0	2
	37,606	22,253	59,860	89,438

4. SUPPORT COSTS

The charity also has a number of costs that are incurred by the organisation in order to support the projects that it runs. For example HR for our policies and procedures, Trustee meetings. Wages and salaries have been apportioned based on the time spent by our staff member on these different activities (approximately 75% on charitable activities, 25% on fundraising). The cost of our Wages and salaries is covered by a corporate donor that has invested in our capacity as a small but growing charity.

**MADE WITH HOPE
COMPANY LIMITED BY GUARANTEE
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**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2020**

NOTES TO THE FINANCIAL STATEMENTS

5. TANGIBLE FIXED ASSETS

Cost	Office Equipment £	Total £
at 1st January 2020	224	224
Less Disposals	-222	-222
at 31st December 2020	2	2
Depreciation as 1st January 2020	-2	-2
at 31st December 2020	0	0
Net Book Value	0	0

6. Debtors

	2020 £
Other Debtors	0

7. CREDITORS: (Amounts falling due within one year)

	2020 £
Other Creditors	0

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**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2019**

NOTES TO THE FINANCIAL STATEMENTS

8. RESTRICTED FUNDS

	Balance at 1st Jan 2020	Incoming Resources	Resources Expended	Transfers	Balance at 31st December 2020
	£	£	£	£	£
Sponsor a Child	0	6,141	-6,141		0
Girl Empowerment	2,082		-2,082		0
One Kind Act Classrooms	0	27,280	-13,918		13,362
Mushikiwabo Toilets	0	10,500	-10,465		35
Charitable Trust	0	5,000	-5,000		0
	2,082	48,921	-37,606	0	13,397

9. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Restricted	Unrestricted	Total Funds	2019
	£	£	£	£
Net Current Assets	13,397	49,643	63,040	34,036
Non-Current Liabilities	0	0	0	-1,331
Net Assets at 31st December 2020	13,337	49,643	63,040	32,705

There were no trustees' remuneration or other benefits in the year.

During the year, an error in the 2016 accounts came to light. In that year operating costs of £ 2,435 had been omitted. I deduction has been made to this year's unrestricted fund balance bf as a Prior Year Adjustment.